



Supporting Material for Third Quarter Results 2010

29 October 2010

Showa Shell Sekiyu K.K.

Notes

This document contains forward-looking statements concerning the results of operations and businesses of Showa Shell Sekiyu K.K..

Forward-looking statements are statements of future expectations that are based on management's current expectations and assumptions and involve known and unknown risks and uncertainties that could cause actual results, performance or events to differ materially from those expressed or implied in these statements.

Highlights of Financial Results

■ Crude oil price & Exchange rate

| | | 2009 Results | | 2010 Results | | |
|-----------------------|-------------|--------------|---------|--------------|---------|---------|
| | | Jan-Dec | Jan-Sep | Jan-Jun | Jul-Sep | Jan-Sep |
| Dubai crude oil price | (US \$/bbl) | 61.9 | 57.3 | 77.0 | 73.9 | 76.0 |
| Exchange rate | (¥/US \$) | 93.6 | 95.0 | 91.4 | 85.9 | 89.5 |

■ Consolidated profit and loss

| Jan-Sep | | 2009 Results | 2010 Results | Changes | vs. 2009 (%) |
|-----------------------|-------------|--------------|--------------|-----------|--------------|
| Sales proceeds | million yen | 1,451,795 | 1,737,547 | + 285,752 | +19.7% |
| Operating income | million yen | -54,150 | 18,310 | + 72,460 | - |
| Ordinary income | million yen | -53,668 | 23,384 | + 77,052 | - |
| Net income | million yen | -34,527 | 11,298 | + 45,825 | - |
| ※CCS operating income | million yen | -1,419 | 18,804 | + 20,223 | - |
| ※CCS ordinary income | million yen | -937 | 23,878 | + 24,815 | - |
| 3rd Quarter (Jul-Sep) | | 2009 Results | 2010 Results | Changes | vs. 2009 (%) |
| Sales proceeds | million yen | 510,637 | 567,326 | + 56,689 | +11.1% |
| Operating income | million yen | 8,152 | 1,121 | - 7,030 | -86.2% |
| Ordinary income | million yen | 9,817 | 1,808 | - 8,009 | -81.6% |
| Net income | million yen | 4,557 | -281 | - 4,838 | - |
| ※CCS operating income | million yen | -8,718 | 12,064 | + 20,783 | - |
| ※CCS ordinary income | million yen | -7,053 | 12,751 | + 19,804 | - |

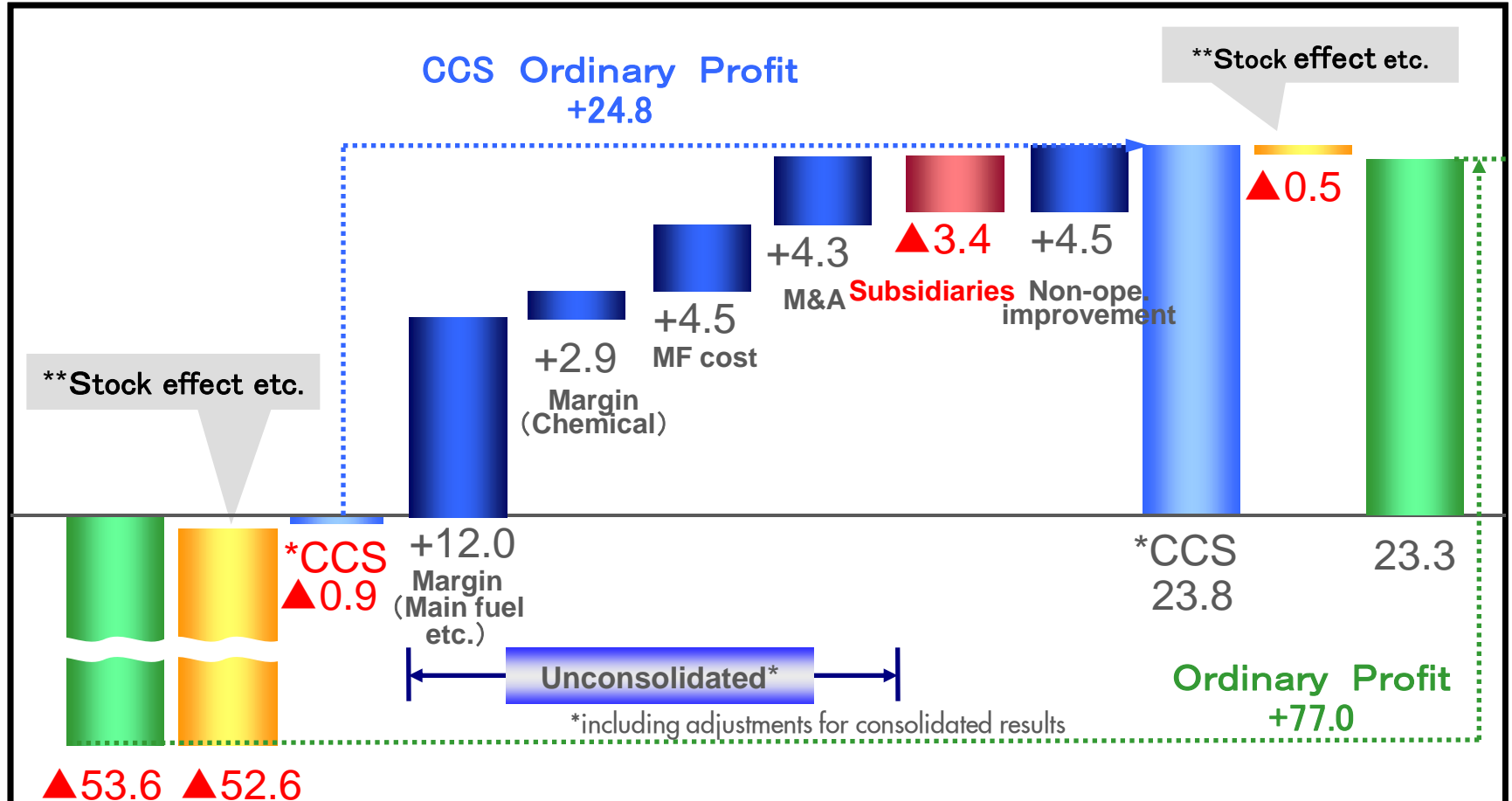
Key points of Financial Results

- Consolidated sales for nine months (1-3Q) in 2010 amounted to 1,737.5 billion yen (a 19.7% increase vs. 1-3Q 2009) and ordinary income was 23.3 billion yen (an increase of 77.0 billion yen vs. 1-3Q 2009).
Consolidated CCS ordinary profit excluding the impact of the inventory valuation was 23.8 billion yen, an increase of 24.8 billion yen compared to 1-3Q 2009.
- With regard to the oil products, the margin increased by 12.0 billion yen for nine months compared to the result of the same period of the previous year due to the improvement in the balance between supply and demand especially derived from the positive effect of extreme heat, which helped to increase sales.
- Around 9 billion yen cost reduction (vs. 1-3Q 2009) was achieved by mainly cutting structural costs in 1-3Q 2010.
- The overall sales volume in 1-3Q 2010 increased by 2.2% compared to the result of the same period of the previous year due to the expansion of the export activities.

Ordinary Profit 2009 1-3Q vs. 2010 1-3Q

(Unit: Billion Yen)

Consolidated



2009

CCS: Current Cost of Supply
Excluding the effect of inventory valuation

2010

Crude oil refined and Sales volume

■ Crude oil refined & Utilization rate

| | | 2006 | 2007 | 2008 | 2009 | 2010 Jan-Sep |
|---------------------------|---------------|--------|--------|--------|--------|-----------------|
| Crude oil refined | (thousand KL) | 27,554 | 28,413 | 26,784 | 25,804 | 18,481 |
| Refinery utilization rate | (%) | 92.2% | 95.1% | 89.4% | 86.3% | 83.3% |

■ Sales volume by products

| | | 2009 Results Jan-Sep | 2010 Results Jan-Sep | VS 2009(%) |
|------------|---------------|-------------------------|-------------------------|------------|
| Gasoline | (thousand KL) | 6,920 | 6,805 | - 1.7% |
| Jet Fuel | (thousand KL) | 1,676 | 1,626 | - 3.0% |
| Kerosines | (thousand KL) | 1,822 | 1,611 | - 11.6% |
| Diesel Oil | (thousand KL) | 3,365 | 3,227 | - 4.1% |
| Fuel Oil A | (thousand KL) | 1,203 | 1,023 | - 14.9% |
| Fuel Oil C | (thousand KL) | 1,331 | 1,027 | - 22.9% |
| Others | (thousand KL) | 3,442 | 3,142 | - 8.7% |
| Export | (thousand KL) | 1,623 | 3,397 | + 109.4% |
| Total | (thousand KL) | 21,382 | 21,859 | + 2.2% |

Forecast for full year results 2010

■ Crude oil price & exchange rate

| | 2009 Results | Forecast for 2010 (announced in Jul) | | | Forecast for 2010 (announced in Jul) | | |
|-------------|-----------------|--------------------------------------|---------|---------|--------------------------------------|---------|---------|
| | | Jan-Jun | Jul-Dec | Jan-Dec | Jan-Sep | Oct-Dec | Jan-Dec |
| (US \$/bbl) | 61.9 | 77.0 | 73.0 | 75.0 | 76.0 | 80.0 | 77.0 |
| (¥/US \$) | 93.6 | 91.4 | 89.0 | 90.0 | 89.5 | 80.0 | 87.0 |

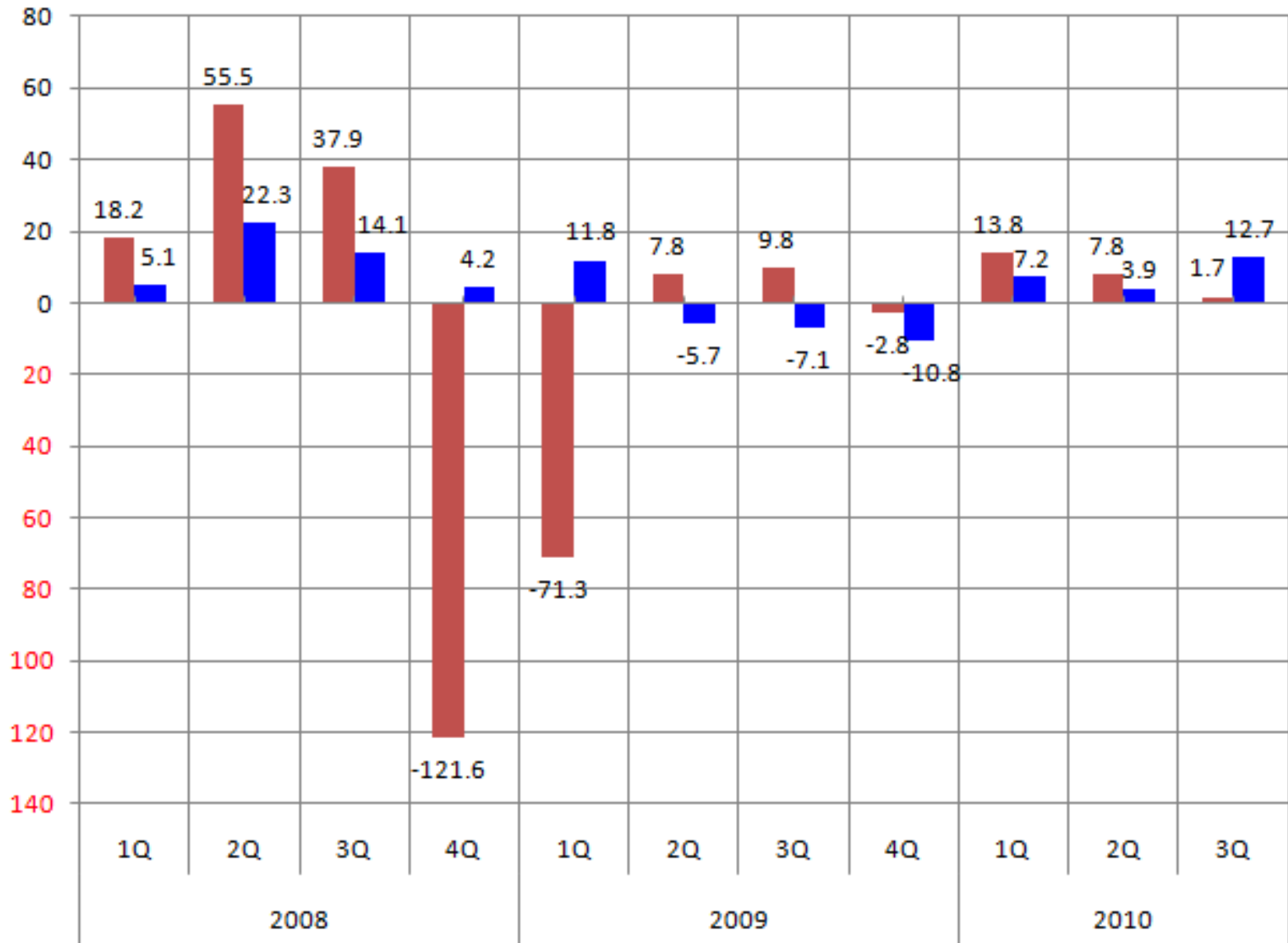
■ Consolidated financial results

| | | 2009 | Forecast for 2010 | | vs. 2009 |
|-----------------------|-------------|-----------|-------------------|------------------|-----------------|
| | | | announced in Jul | announced in Oct | |
| Sales proceeds | million yen | 2,022,520 | 2,310,000 | 2,330,000 | + 20,000 +15.2% |
| Operating income | million yen | -57,142 | 11,000 | 22,000 | + 11,000 - |
| Ordinary income | million yen | -56,455 | 16,000 | 28,000 | + 12,000 - |
| Net income | million yen | -57,619 | 8,000 | 6,000 | - 2,000 - |
| ※CCS operating income | million yen | -12,378 | 11,000 | 22,000 | + 11,000 - |
| ※CCS ordinary income | million yen | -11,691 | 16,000 | 28,000 | + 12,000 - |

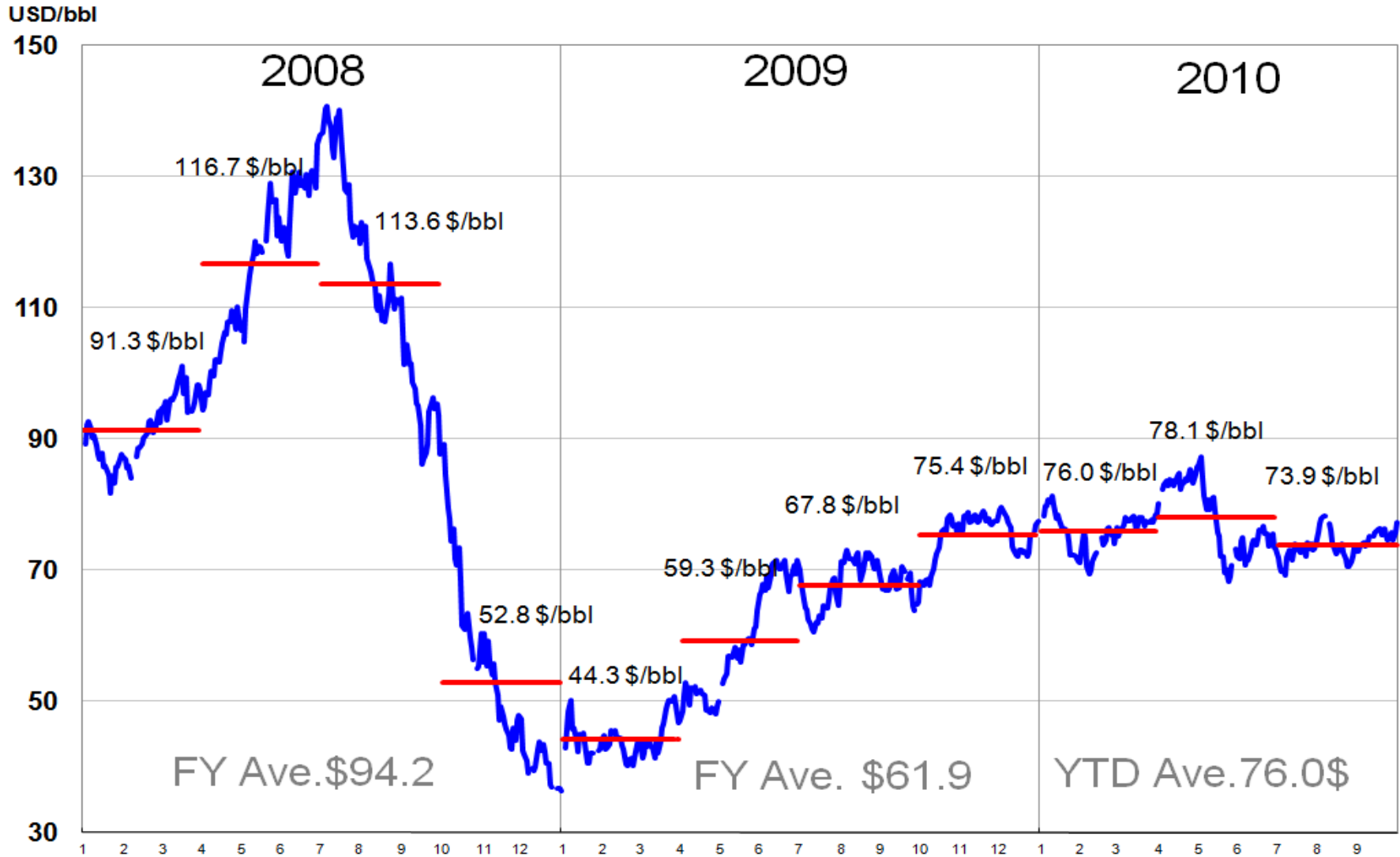
Data Book

Quarterly trend of Ordinary profit

Billion yen



The Dubai crude oil price



Exchange rates

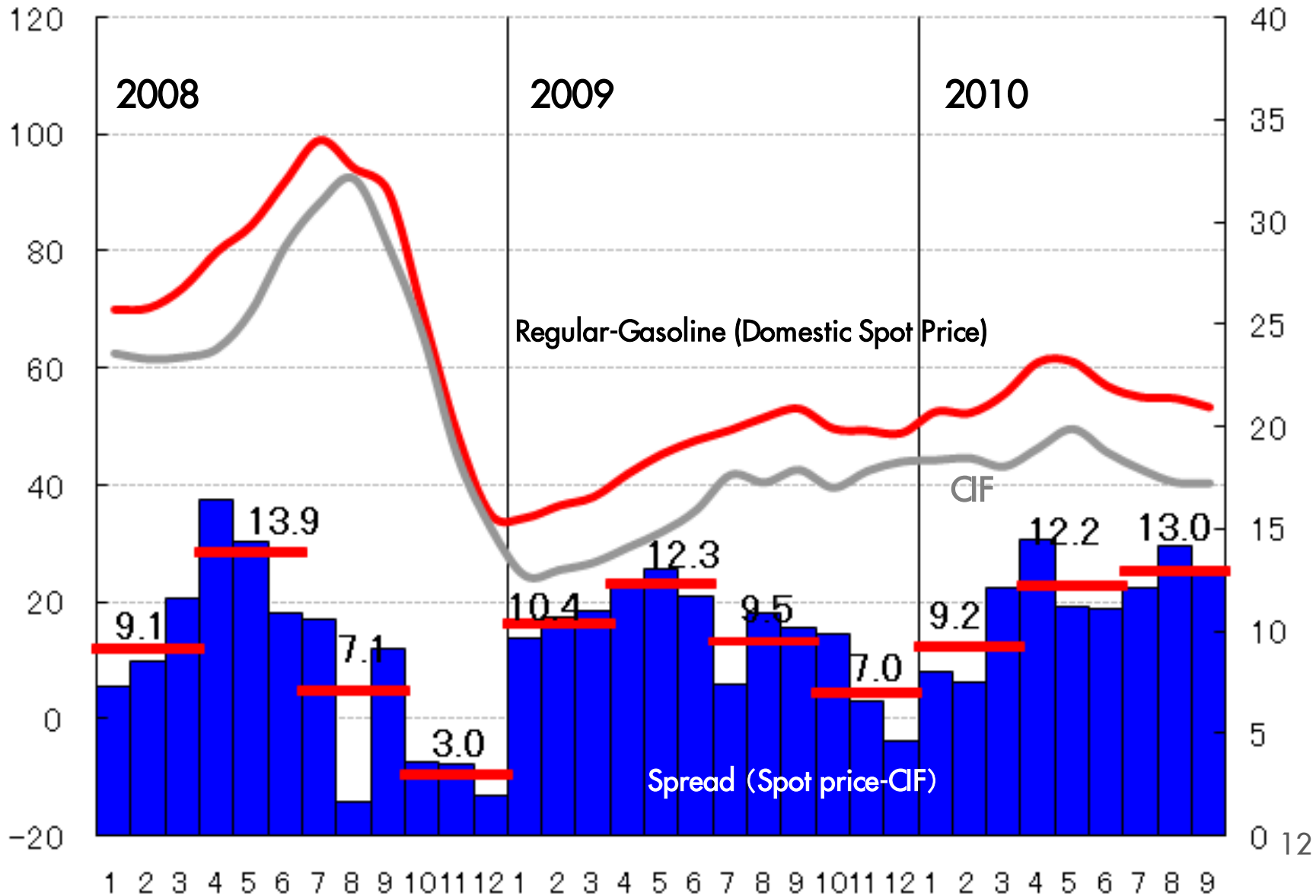


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Domestic Market (1) : Regular gasoline

Crude&Products price ¥/L

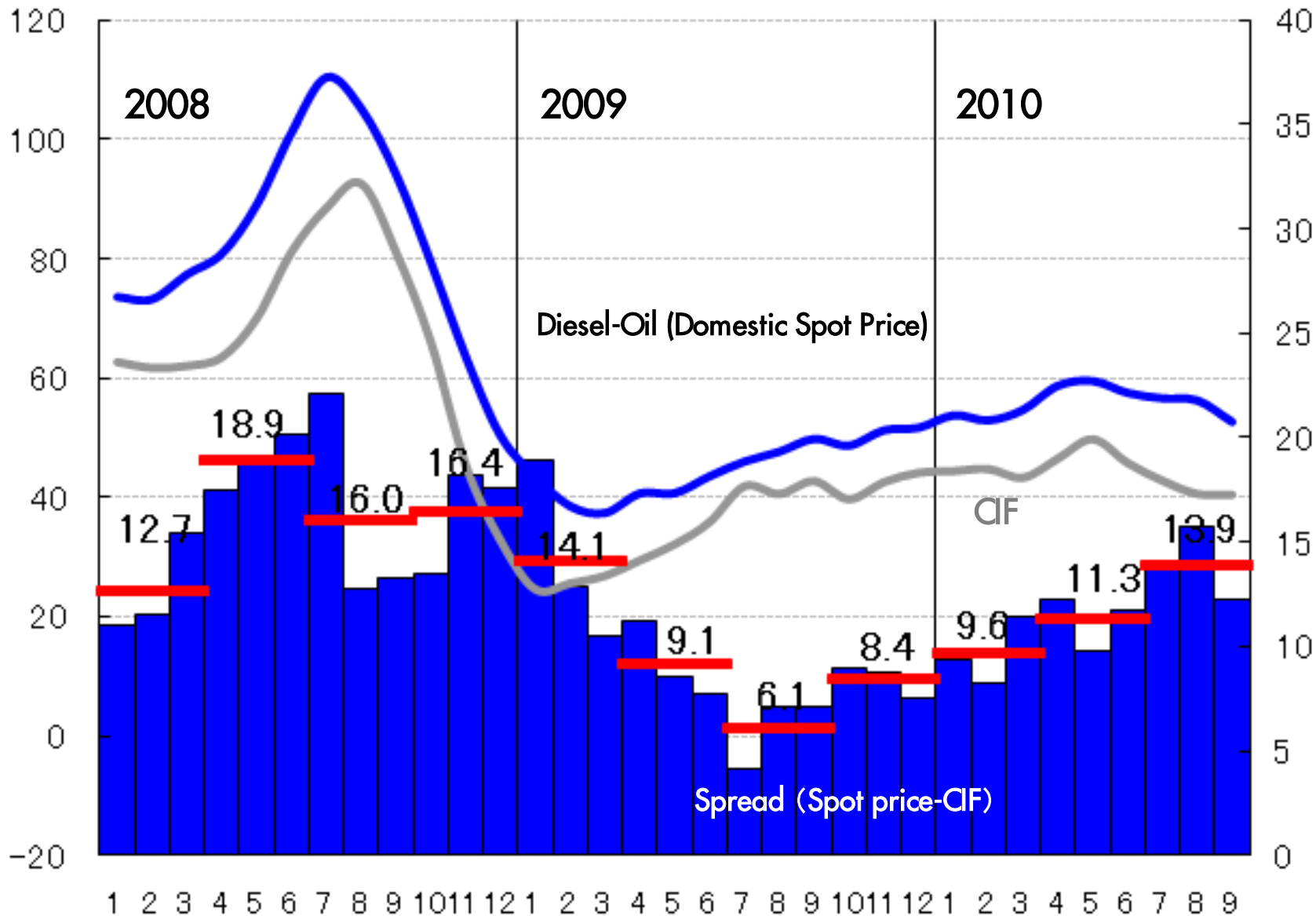
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Domestic Market (2) : Diesel Oil

Crude&Products price ¥/L

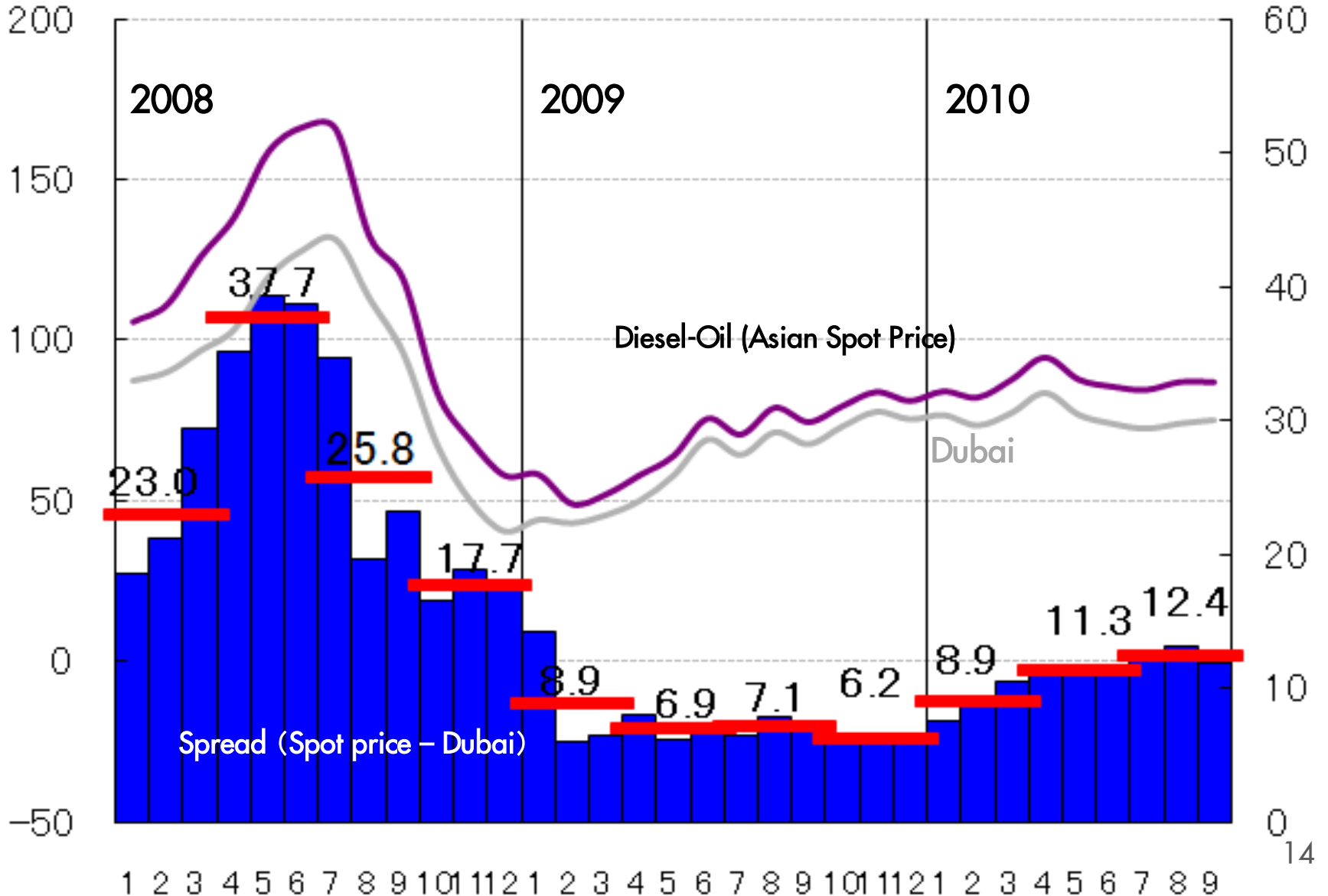
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Global Market (1) : Diesel Oil

Crude&Products price ¥/L

Spread ¥/L



Global Market (2) : Mixed Xylene

Crude&Products price \$/MT

Spread \$/MT

